



TCF

TEXTILE CARE FEDERATION of New Zealand Inc.

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C•O•N•F•E•R•E•N•C•E

12th – 14th September 2014 • Rydges Hotel, Wellington

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Planning is now well under-way for the 2014 Textile Care Conference which is to be held at Rydges Hotel in Wellington on 12th-14th September, 2014. Below is a taste of what the conference will have to offer.

KEYNOTE SPEAKER



We are pleased to have secured Keisuke (Ken) Uchikoshi as our conference keynote speaker. Ken is the US president of Sankosha Co Ltd—a leading manufacturing company for commercial finishing and packaging equipment for laundries and drycleaners. However, Ken will not be here to sell you some equipment, he will be more interested in sharing his insights with you on how to look at your business with fresh eyes and improve your profitability. Ken travels the world studying dry cleaning and other industries so he knows how best to serve his customers and is keen to share this information with you. You can't afford NOT to take the time to come along and hear Ken speak. He is quoted in *Fabricare Canada* as saying "Cleaners need to be proud of their work, and stand out from the crowd.

Work on your brand—make sure your name is bigger than the words 'dry cleaning' on the sign. Don't block the access or the view into the shop. Build customer expectations before they come in.... Improve your perception of your business and it will help you improve your service and profits".

If you are asking 'how can I do that?' Come along to conference and find out.

NETWORKING

Any good conference should offer plenty of opportunity for conference delegates to network and share information with each other. This conference is no exception.

Golf—make the most of the opportunity to getaway and enjoy some time at the beautiful Boulcotts Farm Heritage Golf Club where we have reserved some tee-off times for those keen to hit a small white ball (which has 336 dimples) around 18 holes. Lunch at their café/bar will also be available. Visit www.BoulcottsFarmhg.co.nz to find out more about their facilities.

Approved Handlers Course—an Approved Handlers Course is being organised for the Friday afternoon at a special TCF members rate of \$125+GST per person (includes lunch on arrival). So check your certificate—has it expired? If so, this is

a great way to get it updated along with other TCF members and combine it with attending conference. Please note that it is a requirement of the Health and Safety in Employment Act and Hazardous Substances and New Organisms Act (HSNO) that you MUST have an Approved Handler Certificate where you are handling more than 10 litres of Perc.

It may cost you NOT to have an Approved Handlers Certificate - Work-safe NZ are tightening up Workplace health and safety standards and increasing the number of inspectors and workplace audits. FYI—Health and Safety inspectors can issue infringement notices with a fee between \$800-\$4000 for breaches of the requirement to have a systematic for hazard identification in place, and \$100-\$3000 for all other breaches of the Act. That is more incentive for ensuring you and your staff are safe!

Friday Dinner—Dockside restaurant has been reserved for Friday nights dinner (which is included in your registration fee) this waterfront restaurant is an iconic Wellington spot!

....watch this space for further updates!!

If you have any ideas of what or who you would like to see as part of the TCF conference programme next year please let Belinda, TCF Secretary, know.

belinda@textilecare.co.nz
021 244 5008

Introducing TCF's new Allied Member - Retex

It is great to welcome to the Textile Care Federation, new Allied Member—Retex. Retex brings to the industry some exciting RFID technology as outlined below. Michael Johns is the person to contact if you wish to find out more and his details are also provided below. If you wanted to find out about the benefits of the system from a TCF member who is using it, you can contact Ricky Brackfield of Rotorua Drycleaners who says "Although we are in the early



stages of implementing the RFID system we can already see huge benefits. It has already give us total visibility on how much stock we actually have and how long it takes for our customer to return it. The software was painless to setup and its logical design makes it very easy for everyone to use. It gives total transparency and highlights any number of issues and gives us the tools to focus on improving our service to our customer".

RFID—NOW A REALITY.

For 25 years RFID has been promising the laundry industry the holy grail for textile management—now RETEX delivers on those.



In the textile market, where fast and accurate identification has become a prerequisite for competitiveness, Retex RFID has established itself as the only proven technology solution to track individual items through the laundry process.



Retex, together with our RFID and software partners, have developed a range of RFID solutions to allow commercial laundries the ability to track individual items as they are returned soiled, processed and dispatched clean. Retex RFID solutions offer the unique opportunity to tag each item so that at any time you know where that item is, where it has been, how many times it has been washed and how much longer you expect it to be in use.

Whether your laundry is running either individual or pool stock, the benefits of having happy customers can never be under estimated. Tracking each individual item with RFID through the laundry gives you the unique ability to guarantee the items your customer has given you and that you have given them back. Retex RFID allows you to bulk process and then individually sort with no items being lost or misplaced.

The Retex RFID solution is proven in;

- Flatwork—sheets, towels, blankets, table linen etc
- Work Wear—overalls and uniforms
- Personal Wear—aged care and boarding schools
- Clean Room—food, medical, laboratories etc

The proven Retex RFID benefits;

- Customer accountability and transparency for textiles and trolleys
- Ability to invoice for lost linen and increase stock rotation
- Asset visibility from purchase to rag-out
- Track all events through the life cycle of each item
- Increase in productivity at the laundry and the customer sites
- Full laundry equipment integration for processing and sorting of textiles
- Accurate reporting with improved transparency and decision making.



Retex is Australasia's leading commercial laundry RFID solutions integrator. Along with our solution partners, Datamars, Times 7 and LSS, we deliver innovative RFID solutions that enable individual textile tracking and management.

DATAMARS

TIMES-7
INTELLIGENT TRACKING | SMART TECHNOLOGY

LSS
Laundry Software SOLUTIONS
Dedicated Solutions, Seamless Integration

Monitoring perc in your plant on a 6 monthly basis is good health and safety practice—Gastec passive dosi tubes can be purchased from Global Science for approx \$7+GST and p&p. You also need a holder that clips onto staff clothing so they can wear it for the duration of their shift—contact sales@globalscience.co.nz.

Bioenergy Association of NZ Conference—9 May 2014, Rotorua. Early bird registration until 24 April.

Focusing on renewable energy options including the use of wood pellets and similar fuels. **If you are considering the installation of a new heat plant of significant upgrade, this event is for you!** www.bioenergy.org.nz

Supplier profile: TYTEX LIMITED



HISTORY: In 2007 Tynan Textiles were purchased and soon became TYTEX Limited (WWW.TYTEX.CO.NZ) and became part of the MACVAD Group of Companies (WWW.MACVAD.COM).

TYTEX are best known for their abilities to source and supply commercial linen with a large focus in this area over the past 30 years. Originally based in East Tamaki, our offices and warehousing are now located at 412, Rosebank Road, Avondale; in the heart of the West Auckland Industrial sector.

NEW MANAGER



The team at TYTEX would like to take this opportunity to introduce our new General Manager, Benjamin Taylor who has been with us in the background since last month.

Ben brings with him a wealth of experience in the Sales and Procurement Management within our current market sectors. Ben has years of experience in the textiles and garment industry; ranging from being self-employed to working for large corporate companies. The team is very excited to have Ben on board and we look forward to introducing him to you in the coming months.

WHAT WE DO

TYTEX are continuing to develop and supply a range of textile products to the New Zealand commercial market and whilst continually growing, we place the greatest emphasis on our sourcing capabilities, incorporating

the best quality materials to ensure we offer the best value for money to our partners, clients and customers alike.

Amongst TYTEX's abilities, is one to respond to and supply Government and District Health Board Tenders for Linen, Non-Woven materials and Hospital Grade uniforms.

Commercial Laundry grade requirements for bed and bathroom linen as well as custom made work clothing are another of the long standing services offered by TYTEX.

The services and value we offer have been extended to the Aged Care sector, where we can offer a large range of products suitable to each facilities independent requirements.

The expertise and experience we have gained within the Global Supply Chain for sourcing and delivering products allows TYTEX to offer real value at affordable prices. We have the capability to source specific products for Commercial Linen & Textiles, Aged Care Facilities and consumables for areas of Healthcare. TYTEX are always willing to assist, advise and provide a solution.

Under the MACVAD umbrella we have a number of Companies providing global sourcing solutions to various international markets ranging from Giftware, Home Textiles, Clothing, Home Décor, Garden and Furniture.

orders@tytex.co.nz

www.tytex.co.nz



As a member of the Textile Care Federation you are automatically a member of N3 (was GSB) - there are savings to be made. Find out how your business can benefit. N3 members get preferential pricing on items such as the Fujitsu Hi-wall inverter heat pumps and impressive rates on HP laptops and desktops, not to mention the 7.50 – 8.50 c/L petrol discount available at Caltex, BP & Gasoline Alley. To find out more phone 0508 20 30 40, email ask@n3.co.nz or visit www.n3.co.nz.



THE NATIONAL

share information, ask questions or just make comment.

<http://www.facebook.com/NationalDrycleanerAndLaunderer>

The Australian National Drycleaner and Launderer magazine now has a Facebook page, for regular updates of industry pertinent news from across the Tasman you can 'Like' them and visit regularly—there's plenty to learn and feel free to

International Trade Exhibition in Australia
Laundry And Drycleaning Trade Show



29 - 31 August 2014

Australian Technology Park Sydney NSW

Conference Program

A fantastic range of international and local speakers. Many sessions will be an interactive workshop format.

- Route management • Wedding Dress Specialisation • POS systems
- Wet Cleaning • New Technology • Exit Planning • Laundry Systems
- Business Management • New solvents • Benchmarking • International Trends
- Textile Testing • Training •

What You Will See

- Drycleaning Equipment • Washing Machines • Wet Cleaning Machines •
 - Shirt Units • Utility Presses • Pos Systems • Chemicals •
- Wedding Boxes • Linen • Spotting Agents • Consumerables •
 - Energy • EPA • Business Brokers • Insurance •

For more information go to:
www.twincleanshowcase.com.au

Filterfab will soon be calling for entrants for this esteemed award. Interviews will take place in Wellington on Friday 12th September, 2014 with the award winner announced at the Textile Care Federation Conference on the Saturday night. In the last newsletter we provided you with information about the award and where you could get application forms from, we also provided you with an overview of what the selection process involves. To see the last newsletter you can go to www.textilecare.co.nz and look under 'News'. The prize is an "around the world air ticket" with ten days full accommodation, meals and transport—who wouldn't want that? No doubt you have a few questions and below we have provided some answers:

How should I prepare myself? You could send an email to the previous four winners of the NZ Filterfab Award asking them for tips on preparation.

What kind of things should I be learning? The previous winners will be able to give you a 'heads up' and some inside information on what you should be 'brushing up on'.

Who are the past winners and where have they come from? Brian Daily—Spotless Wellington, Bevan Broughton—La Nuova, Brendon Coleman—Pryors Apparelmaster and Ricky Brackfield—Rotorua Drycleaners.

COMMITTEE MEMBER PROFILE

- **Shaine McMurtie, Pristine Drycleaners** -

Shaine joined the Textile Care Federation Committee at the end of 2013 as the Central North Island representative. He and his wife Annette own and run Pristine Drycleaners in Tauranga. In order to find out a bit more about the new member of the team we threw a few questions at him as follows:

How long have you and Annette been in the industry? I've been in the industry for 42 years and Annette for 20 years.

What do you enjoy most about it? I enjoy working with the public, building relationships with customers and the satisfaction of handing back a destroyed garment in perfect condition.

What do you find are the greatest challenges? Keep up to date with compliance / health and safety issues and educating customers to bring their soiled garments into us BEFORE they attempt to remove a stain thus providing a more successful result for all.

Why did you decide to put yourself forward to join the TCF committee as the Central N.I rep?

I have never ending frustrations with care labels or lack of correct labels and believe it is time someone stood up for the drycleaning industry and make manufacturers take their responsibilities a bit more seriously. I have learnt a lot during my 42 years in the industry and feel I have a lot to give back.

What do you do when you're not working?

Fishing, spending time in my vege garden, playing a game very similar to golf (you can't call what I play golf!!) and the latest venture Annette has convinced me is a good idea for us to do together, is mountain bike riding (on the flat)!

What are 5 things you would like to have with you when stranded on a desert island? Annette, my kayak fishing set up, comfy bed, lighter and sufficient sauvignon blanc.

If you are a TCF member in Central North Island, feel free to contact Shaine with any issues or ideas you feel should be raised and/or addressed with the TCF committee.

Email Shaine at pristinedrycleaners@xtra.co.nz

Last but not least

Business sale and purchases

NZ Drycleaners, Hamilton has been purchased by Jeff Pothan and is now called Vogue Drycleaners, and Matt and Leanne have sold their business, Taylors Drycleaners Karori, to Mike Burdett. *Best of luck to all vendors and purchasers as you broaden your horizons.*

Looking to buy

Maria and Doug at Wairarapa laundry are looking to purchase a second hand press for their drycleaning business. If you can help, please phone on 06 378 7740 or 0274 069 857 or email waiwash@xtra.co.nz

If you have something you would like mentioned in the TCF newsletter please contact belinda@textilecare.co.nz